



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

VIENNA INTERNATIONAL CENTRE

P. O. BOX 300, A-1400, VIENNA, AUSTRIA

TELEPHONE: 26026-0

<http://www.unido.org> FAX: 26026- 3499 e-mail: unido@unido.org

REQUEST FOR QUOTATION (RFQ)

Reference: RFQ No. 7000002448

Project: 120447

Date: 04 July 2017

UNIDO official dealing with this request:

Mr. Dejene TEZERA

Address: c/o UNIDO HQ

Telephone: 000 43 1 260 26 3499

e-mail: d.tezera@unido.org

1. The PTC/AGR/RJH of UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION (UNIDO), Vienna, hereby invites you to submit a written quotation for the items listed in the enclosed Specification, Appendix 2, which are required for the project named above. Your quotation shall be prepared in accordance with the **Instructions for the Preparation and Submission of Quotations (Appendix 1)** and shall be submitted through UNIDO procurement portal (<https://procurement.unido.org/>) or if such is not possible, to the responsible person indicated in item 3 below.

2. The terms set forth in this RFQ and its appendixes, including the Technical Specifications and UNIDO General Conditions for Purchase of Goods and Related Services, will form a part of any contract should UNIDO accept your quotation.

3. Your Quotation must be clearly marked and addressed in a sealed envelope as follows:

Mr Victor Cobby Baah
Technical Advisor
UNIDO Office
UNDP Compound
Ministries Rd
Juba, South Sudan

4. Any requests for clarifications, additional information, etc., relating to this RFQ must be addressed to the undersigned or to Mr. Vin Magistrado (d.magistrado@unido.org). If such requests are addressed to others or if additional information is obtained from others, it may lead to disqualification of the offer.

Yours truly,

Mr. Dejene TEZERA
PTC/AGR/RJH

Enclosures

Appendix 1: Instructions for the Preparation and Submission of Quotations

Appendix 2: Technical Specifications

Appendix 3: Purchase Order Form with UNIDO General Conditions for Purchase of Goods and Related Services

APPENDIX 1 – INSTRUCTIONS FOR THE PREPARATION AND SUBMISSION OF QUOTATIONS

1. PREPARATION AND CONTENTS OF QUOTATION

Quotations shall be prepared and submitted in accordance with the instructions that follow under paragraphs 2-20 inclusive.

2. LANGUAGE OF QUOTATION

Your quotation and all correspondence and documents relating to it shall be written in the English language.

3. SIGNATURE OF THE QUOTATION

An official legally authorized to enter into contracts on behalf of your company/organization must sign your quotation.

4. STATEMENTS

You must submit together with the Quotation the statements mentioned below.

- i) A **statement** that you have carefully reviewed the Contract (Purchase Order Form) and UNIDO General Conditions (Appendix 3) and are in agreement with its terms and conditions.
- ii) A **statement** that your quotation **is valid for a minimum period of 90 days** from the date of the quotation. Once your quotation is accepted during this period, the price quoted must remain unchanged for the entire period of the resulting contract unless otherwise specified in this RFQ.

5. CATALOGUES, TECHNICAL LEAFLETS, MANUALS ETC.

You should include in your quotation catalogues, technical leaflets, manuals etc., pertinent to the goods subject to this RFQ and any other information you may consider appropriate. However, unnecessarily elaborated brochures and other presentations beyond that sufficient to present complete and effective quotation are not encouraged.

6. INFORMATION ON YOUR SERVICE AND TRAINING FACILITIES

Please provide in your quotation information on your service and training facilities, if any, in the country of the project, including spare parts depots, repair shops, training centers, etc.

7. TOTAL PRICE AND UNIT PRICES

- i) You should indicate **your best firm fixed total price and unit prices US Dollars** for the requirement.
- ii) Please indicate separately discounts, if any, which you may grant to UNIDO and the terms of such discounts.
- iii) The quotations not expressed in US Dollar will be converted to this currency, using the United Nations Rate of exchange prevailing on the date of opening of your quotation and resulting US Dollars price will be used for price comparison and in the contract.

8. WARRANTY

- (a) You should provide information on the warranty applicable to the offered goods (services). Warranty must be for a minimum period of twelve months, starting from the date the commissioning of the goods.
- (b) The seller shall warrant that the goods supplied by him, his subcontractor(s) and/or sub-suppliers shall be new and free from defects in workmanship, materials and design. The seller shall commit that in case it has been selected, it will repair or replace at his own expense and as soon as practicable any of the goods which, within the warranty period, prove to be defective as mentioned above or as a result of any erroneous or inadequate engineering drawings, technical specifications and/or operating instructions of the seller. **These requirements will be incorporated in any purchase order contract resulting from this RFQ.**

9. SPARE PARTS

In *the event* spare parts are normally delivered with the equipment but are not mentioned in the Specification, please include in your quotation the minimum quantity required for two years of operation.

10. COUNTRY OF ORIGIN

Please indicate in your quotation the country of origin or assembly of all items offered.

11. KEY PERSONNEL (*applicable when specifically requested in RFQ*)

The names, titles and assignments (functions) as well as the detailed curriculum vitae of the key staff assigned for this contract. The CVs of the key staff should be completed in the most precise detail possible, with particular reference to practical experience of each of the proposed staff.

12. TYPE OF CONTRACT

A firm, fixed price is contemplated for the purchase contract, covering all the inputs required as stated in the Technical Specifications, Appendix 2 and in the Contract (Purchase Order) Form, Appendix 3.

13. EVALUATION PROCEDURE. ACCEPTANCE OF QUOTATIONS

Your quotation and *any* others which are submitted in response to this RFQ will be reviewed and evaluated by UNIDO in a fair and impartial way in accordance with the provisions of the UNIDO Financial *Regulations and* Rules and Procurement Procedures applying. The best quotation submitted (**lowest cost, technically acceptable**), all factors considered, will receive the award.

14. NO COMMITMENT

This RFQ does not commit UNIDO to award a contract. UNIDO reserves the right to accept or reject any quotation(s), or annul this RFQ and reject all quotations, at any time prior to award of contract, without thereby incurring any liability to the affected invitee(s) or any obligation to inform the affected invitee(s) of the grounds for UNIDO action. UNIDO also reserves the right to negotiate and award only a portion of the requirement; to negotiate and award separate or multiple contracts for the elements covered by this RFQ in any combination it may deem appropriate, in its sole discretion. This RFQ contains no contractual offer of any kind; any quotation submitted will be regarded as an offer by the invitee and not as an acceptance by the invitee of any offer by UNIDO. No contractual relationship will exist except pursuant to a written contract document signed by the authorized official of UNIDO and by the successful invitee(s) chosen by UNIDO.

15. CONTRACT BASIC TERMS AND CONDITIONS

Except as otherwise required by the circumstances of the case, the contract for the goods (services) subject to this RFQ will be based upon the terms and conditions of the following Contract (Purchase Order) Form and Annexes, attached to the RFQ as Appendix 3:

Contract (Purchase Order) Form

Annex A: UNIDO General Conditions for Purchase of Goods

Annex B: Technical Specifications

16. PAYMENT

The Financial Regulations and Rules of UNIDO preclude payment by Letters of Credit. Such provision in a quotation will be prejudicial to its evaluation by UNIDO. The normal terms of payment by UNIDO are 30 days upon satisfactory delivery of goods or performance of services and acceptance thereof by UNIDO, progress payments being allowed upon agreement of the Parties.

17. PROPRIETARY INFORMATION

It is understood that this RFQ is confidential and proprietary to UNIDO, contains privileged information, part of which may be copyrighted, and is received by suppliers on the condition that no part thereof, or any information concerning it may be copied, exhibited, or furnished to others without the prior written consent of UNIDO, except that the suppliers may exhibit the specifications to prospective sub-contractors for the sole purpose of obtaining proposals from them. Notwithstanding the other provisions of this RFQ, suppliers will be bound by the contents of this paragraph whether or not their company submits a quotation or responds in any other way to this RFQ.

18. REJECTION OF QUOTATIONS AND SPLIT AWARDS

UNIDO reserves the right to reject any and all quotations if they are, inter alia:

- Received after the deadline stipulated in the RFQ;
- Not properly marked or addressed as required in the RFQ;
- Delivered to another UNIDO office than the one required in the RFQ;
- Transmitted by e-mail unless specifically indicated in the RFQ;
- Unsolicited;
- Contain an alternate quotation;
- Or not otherwise in compliance with this RFQ.

UNIDO also reserves the right to split an award between any suppliers in any combination, as it may deem appropriate. If the quotation is submitted on an "all or none" basis, it should be clearly stated as such in your response to this RFQ.

19. VALIDITY OF QUOTATIONS

Quotations shall remain valid for no less than 90 days from closing date of this RFQ.

20. COSTS OF PREPARATION OF THE QUOTATION

This RFQ does not commit UNIDO to pay any costs incurred in the preparation or submission of quotations, or costs incurred in making necessary studies for the preparation thereof, or to procure or contract for services or supplies. The suppliers shall bear all the costs associated with the preparation and submission of the quotations, and UNIDO will not in any case be responsible or liable for those costs, regardless of the conduct or outcome of this competitive exercise.

APPENDIX 2 – TECHNICAL PSECIFICATIONS

(see as another attachment to this RFX)



**UNITED NATIONS INDUSTRIAL DEVELOPMENT
ORGANIZATION**

UNIDO REGIONAL/FIELD OFFICE IN <COUNTRY>
<ADDRESS>

Telephone: Fax: E-mail:

FIELD PURCHASE ORDER

No.



IMPORTANT

ALL SHIPMENTS
ALL INVOICES
ALL CORRESPONDENCE



MUST SHOW THIS NUMBER

Date

TO: < full name of Seller >

Consignee:

**RESIDENT REPRESENTATIVE
UNITED NATIONS DEVELOPMENT PROGRAMME
(UNDP)
<OR UNIDO REPRESENTATIVE WHEN
APPLICABLE>
SEE PAGE 2 ITEM 1**

Place of delivery:

PLEASE SEE PAGE 4 ITEM 8

For Project:

SUPPLY OF THE GOODS AND/OR SERVICES UNDER THIS PURCHASE ORDER SHALL BE GOVERNED BY THE SPECIAL CONDITIONS STATED ON PAGES 1 TO 4 OF THIS PURCHASE ORDER AND BY THE UNIDO GENERAL CONDITIONS FOR PURCHASE OF GOODS, WHICH ARE ENCLOSED HEREWITH AS ANNEX A AND FORM AN INTEGRAL PART HEREOF.

UNIDO's reference: **RFQ** No.

Seller's reference:

Dated:

Dated:

Delivery Terms

<estimated date of delivery>

Trade & Shipping Terms

<relevant terms as per INCOTERMS 2000,
normally DDU named place of delivery>

Payment Terms

As specified on page 3 of this Purchase Order

Item No.	Goods and/or services	Quantity	Unit	Unit price	Amount
	<u>Project Title:</u>				
	<description, quantity, unit price of each item. In case all items do not fit on one page, attach additional page making reference thereto>				
1.					
2.					
...					
GRAND TOTAL					

GENERAL INSTRUCTIONS to the Seller

1. Please retain this original and return the attached copy duly signed, acknowledging your acceptance of this purchase order and its terms and conditions.
2. Please follow carefully the attached shipping and invoicing instructions on Pages 3 of this Purchase Order

**UNITED NATIONS INDUSTRIAL DEVELOPMENT
ORGANIZATION**

Signature:

(Name and title of authorized official)
UNIDO Representative in <city, country>

This Purchase Order comprises of: a) PURCHASE ORDER _ pages, b) UNIDO GENERAL CONDITIONS, Annex A (_pages) and c) TECHNICAL SPECIFICATIONS, Annex B (_pages)

1 ORIGINAL – to be retained by SELLER



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

UNIDO REGIONAL/FIELD OFFICE IN <COUNTRY>

<ADDRESS>

Telephone: Fax: E-mail:

FIELD PURCHASE ORDER

No. _____



IMPORTANT

ALL SHIPMENTS
ALL INVOICES
ALL CORRESPONDENCE



MUST SHOW THIS NUMBER

Date: _____

TO: < full name of Seller >

Consignee:

**RESIDENT REPRESENTATIVE
UNITED NATIONS DEVELOPMENT PROGRAMME
(UNDP)
<OR UNIDO REPRESENTATIVE WHEN
APPLICABLE>
See Page 2 Item 1**

Place of delivery:

PLEASE SEE PAGE 4 ITEM 8

For Project:

SUPPLY OF THE GOODS AND/OR SERVICES UNDER THIS PURCHASE ORDER SHALL BE GOVERNED BY THE SPECIAL CONDITIONS STATED ON PAGES 1 TO 4 OF THIS PURCHASE ORDER AND BY THE UNIDO GENERAL CONDITIONS FOR PURCHASE OF GOODS, WHICH ARE ENCLOSED HEREWITH AS ANNEX A AND FORM AN INTEGRAL PART HEREOF.

UNIDO's reference: **RFQ** No. _____

Seller's reference: _____

Dated: _____

Dated: _____

Delivery Terms

<estimated date of delivery>

Trade & Shipping Terms

<relevant terms as per **INCOTERMS 2000**,
normally **DDU** named place of delivery>

Payment Terms

As specified on page 3 of this Purchase Order

Item No.	Goods and/or services	Quantity	Unit	Unit price	Amount
	<u>Project Title:</u> <description, quantity, unit price of each item. In case all items do not fit on one page, attach additional page making reference thereto>				
1.					
2.					
...					
GRAND TOTAL					

Acknowledged, accepted and delivery confirmed on behalf of the Seller as per the terms and conditions on pages 1 to 4 of this purchase Order and General Conditions thereof

UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

Name

Title

Signature:

(Name and title of authorized official)
UNIDO Representative in <city, country>

This Purchase Order comprises of: a) PURCHASE ORDER _ pages, b) UNIDO GENERAL CONDITIONS, Annex A (2 pages) and c) TECHNICAL SPECIFICATIONS, Annex B (_ pages), if applicable

2 ACKNOWLEDGEMENT COPY – to be signed and returned by the Seller via Registered airmail to:



**UNITED NATIONS INDUSTRIAL DEVELOPMENT
ORGANIZATION**

UNIDO REGIONAL/FIELD OFFICE IN <COUNTRY>

<ADDRESS>

Telephone: Fax: E-mail:

FIELD PURCHASE ORDER

No.



IMPORTANT

ALL SHIPMENTS
ALL INVOICES
ALL CORRESPONDENCE



MUST SHOW THIS NUMBER

Date:

TO: < full name of Seller >

Consignee:

**RESIDENT REPRESENTATIVE
UNITED NATIONS DEVELOPMENT
PROGRAMME (UNDP)
<OR UNIDO REPRESENTATIVE WHEN
APPLICABLE>
SEE PAGE 2 ITEM 1**

Place of delivery:

PLEASE SEE PAGE 4 ITEM 8

For Project:

SUPPLY OF THE GOODS AND/OR SERVICES UNDER THIS PURCHASE ORDER SHALL BE GOVERNED BY THE SPECIAL CONDITIONS STATED ON PAGES 1 TO 4 OF THIS PURCHASE ORDER AND BY THE UNIDO GENERAL CONDITIONS FOR PURCHASE OF GOODS, WHICH ARE ENCLOSED HEREWITH AS ANNEX A AND FORM AN INTEGRAL PART HEREOF.

UNIDO's reference: **RFQ** No.

Seller's reference:

Dated:

Dated:

Delivery Terms

<estimated date of delivery>

Trade & Shipping Terms

<relevant terms as per INCOTERMS 2000,
normally DDU named place of delivery>

Payment Terms

As specified on page 3 of this Purchase Order

Item No.	Goods and/or services	Quantity	Unit	Unit price	Amount
	<p><u>Project Title:</u> <description, quantity, unit price of each item. In case all items do not fit on one page, attach additional page making reference thereto></p>				
1.					
2.					
...					
GRAND TOTAL					

I certify that this shipment has been received in good condition.

Purchase Order Signed on Basis of Duly Certified Requisition

Date

Name

Signature

Signature:

(Name and title of authorized official)

UNIDO Representative in <city, country>

Attention: In case of damage or loss refer to Project Manager's Manual, section XIX, F, paragraphs 1-4, pages 374-378

Account code:

Amount:

MOD No.:

Dated:

3 FOR UNDP/UNIDO FIELD OFFICE – please complete and return to <indicate unit/branch/division> on receipt of the goods <this page should not be sent to the Seller, it should be sent to UNDP/UNIDO Filed office or project Counterpart, as appropriate>

United Nations Industrial Development Organization

UNIDO Regional/Field Office in <city, country>

PURCHASE ORDER No. _____

Project Number: _____

Page 2 of 4

Project and purchase order numbers should be included in all correspondence to UNIDO and the consignee!

Name of Seller:

1. PACKING (See Article 6) of UNIDO General Conditions for the Purchase of Goods and Related Services, Annex A):

- a) One copy of the Seller's packing list is to be enclosed in each container, identifying the contents according to the item numbers appearing on the UNIDO Purchase Order.
- b) All packages shall be indelibly marked, as follows, in letters and figures, minimum 3 cm (or 1¼ in.) high (unless package size makes this impractical). Please make sure that marks and numbers of inward consignments tally with the marks and numbers indicated on the Bill of Lading.

Consignee:

Resident Representative UNDP

United Nations Development Programme

<Or UNIDO Representative when applicable>

<INSERT ADDRESS>

For end-users: Project:

<INSERT END-USER NAMES>

Case No. ____ of ____ pkg

Gross weight _____

Cubic measurement _____

IMPORTANT NOTE: Goods shall be properly packed to withstand rough handling during transportation. You may be held liable for any/all claims, which may arise as a result of improper packing. Please specify type of packing.

2. RISKS OF LOSS AND TRANSFER OF TITLE <INSURANCE>

The Seller must bear all risks of loss or damage to the Goods until physical delivery of the goods to the named place of destination has been completed in accordance with this Contract. The risks of loss or damage to the Goods are transferred to UNIDO from the time of their physical delivery. UNIDO takes title to the Goods simultaneously with the transfer of the risks. In the event of loss of or damage to any of the goods during shipment or during transit, or in the event of the goods being found, upon the opening of the packing crates at the named place of destination (in the presence of the **Sellers** representative(s)), to be otherwise defective, unusable or ineffective for the purpose for which it(they) was(were) supplied, the Seller shall promptly replace or repair, at his own expense, such goods, by whatever means of transport as is most suitable and reasonable in the circumstance.

In the event the Seller is responsible for insurance of the goods add the following text:

<The Seller shall insure the goods during their shipment and transit to the named place of destination until the packing crates are opened in the presence of the Seller's representative(s), against all risks of loss or damage from any cause. Such insurance shall be with a reputable insurance company acceptable to UNIDO and shall be in the names of the Seller and UNIDO in their respective rights and interests. The insurance shall cover the full price of the goods including freight costs plus ten percent (10%) and shall be in the currency of the Contract Price. >

United Nations Industrial Development Organization
UNIDO Regional/Field Office in <city, country>

PURCHASE ORDER No. _____

Project Number: _____

Page 3 of 4

Project and purchase order numbers should be included in all correspondence to UNIDO and the consignee!

3. SHIPPING

VERY IMPORTANT: Shipping details should be faxed to the Consignee (copy to UNIDO, Attention: _____). For customs clearance purposes <when the goods are imported from **abroad**>, the following documents should be sent **BY COURIER TO THE CONSIGNEE (Resident Representative UNDP <or UNIDO Representative when applicable>):**

- Commercial invoice - 3 originals and 3 copies
- Bill of Lading/Way Bill - 3 negotiable originals and 3 copies
- Packing list - 3 originals and 3 copies
- Certificate of Origin - 1 original and one copy
- <Insurance Policy - 1 original and one copy>

These documents should reach the Consignee at least one week before the shipment arrives.

(Failure to comply with the above may result in delay of customs clearance and the resulting storage charges will be chargeable to the Seller.)

For address of the Consignee please see Point 1 b). Fax and telephone numbers of the Consignee are:

Telephone:

Fax:

E-mail:

4. PAYMENT (see also Article 4 of UNIDO General Conditions for the Purchase of Goods and Related Services, Annex A):

Please prepay freight charges to destination and include in invoice as a separate item.

a) Payment of __ % of the price of the goods (= _____) will be **made** within 30 days after receipt and acceptance by UNIDO of **the** following documents:

- Original Invoice showing actual freight amount. Original invoice should include full particulars of **Sellers** bankers i.e. name, address, account number, sort code number to facilitate electronic bank transfer
- Original Ocean Bill of Lading/Way Bill (negotiable) + 1 non-negotiable;
- <Original of the Insurance Policy - **in the event the goods are insured by the Seller**>
- Packing List
- A copy of fax to the Consignee (Resident Representative of UNDP <or UNIDO Representative, when applicable>) advising shipping details;
- A copy of carrier's invoice supporting the actual freight amount on your invoice;
- Acknowledgment copy of Purchase Order;
- Seller's certificate confirming that 1 set of shipping documents has been sent **to UNDP Resident Representative by courier** <or UNIDO Representative, when applicable> or registered express airmail as required in paragraph 3 above.

b) Payment of remaining 10 % of the price of the goods (= _____) <plus the costs of installation, commissioning and training where required by this Purchase Order>, will be made after receipt and acceptance of the goods at delivery point <INSERT THE NAME> against receipt of following documents:

- Original invoices showing the amount of payment. Original invoice should include full particulars of **Sellers** bankers i.e. name, address, account number, sort code number to facilitate electronic bank transfer
- Certificate of Inspection and Acceptance signed by the authorized representatives of the Seller, UNIDO, and/or UNIDO authorized representatives (Project Counterpart) (where no acceptance testing is required

insert the following text: Certificate of Delivery and Inspection countersigned by the UNIDO authorized representative).

United Nations Industrial Development Organization
UNIDO Regional/Field Office in <city, country>
PURCHASE ORDER No. _____
Project Number: _____
Page 4 of 4

Project and purchase order numbers should be included in all correspondence to UNIDO and the consignee!

5. TAXES (see also Article 5 of UNIDO General Conditions for the Purchase of Goods and Related Services, Annex A):

UNIDO is exempt from all direct taxes and from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. Accordingly, the Seller must not include in his invoice any amounts representing such taxes, duties or charges without prior consultation with UNIDO.

6. WARRANTY

The Seller shall provide UNIDO with all manufacturers' warranties as specified in Article 6 of UNIDO General Conditions *for the Purchase of Goods and Related Services, Annex A.*

7. ACT OF INSPECTION AND ACCEPTANCE

Conformity of the goods with the requirements of this Purchase Order shall be established by the inspection and acceptance testing conducted jointly by the Seller and UNIDO and/or UNIDO authorized representatives after receipt of the goods at the delivery point. The results of the inspection and acceptance testing, together with a statement indicating whether or not the goods meet the requirements of the Contract shall be certified by the authorized representatives of the Seller and UNIDO, and/or UNIDO authorized representatives in the Certificate of Inspection and Acceptance of the goods, which shall clearly indicate the date of acceptance.

8. TECHNICAL DOCUMENTATION/INSTRUCTIONS/MANUALS

The Seller shall provide together with the shipment two copies *of the* technical documentation/application instructions/manuals as required in the Terms of Reference/Specifications (Annex B) of the goods delivered in _____ language.

9. THE BENEFICIARIES/ PROJECT COUNTERPARTS (END-USERS)

The Beneficiaries/Project Counterparts of this Project _____ are:

<INSERT NAMES OF BENEFICIARIES, THEIR ADDRESSES>

UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

Annex A

UNIDO GENERAL CONDITIONS – PURCHASE OF GOODS

Article 1 - Conclusion of Contract

This Contract shall be concluded on the date the acknowledgement copy of the Purchase Order form, duly countersigned by the Seller, reaches the United Nations Industrial Development Organization (hereinafter referred to as "UNIDO"), attention "Procurement Services Unit/OSS/PSM", provided that the acknowledgement copy reaches UNIDO within the time fixed in this Contract or, if no time is fixed, within a reasonable time. The rights and obligations of the Parties shall be governed solely by the terms and conditions of this Purchase Order (hereinafter referred to as "the Contract"), including these General Conditions. No additional or inconsistent provisions proposed by the Supplier shall bind UNIDO unless agreed to in writing by a duly authorized official of UNIDO.

Article 2 - United Nations Convention on Contracts for the International Sale of Goods

Questions concerning matters arising under but not settled in this Contract shall be settled in conformity with the United Nations Convention on Contracts for the International Sale of Goods (Vienna, 1980), which shall be applicable to this Contract. The applicable language version of the Convention shall be the version in the language in which this Contract is written.

Article 3 – Delivery

The Seller shall hand over the goods, and UNIDO shall take over the goods, at the place or places of delivery specified in the Purchase Order form. Unless otherwise stipulated in the Purchase Order form, the goods shall be delivered DDU (Delivered Duty Unpaid) INCOTERMS 2000.

Article 4- Payment

1. Unless otherwise stipulated in the Contract, UNIDO shall make payment:
 - (a) For goods to be delivered to UNIDO in Vienna within 30 days of:
 - (i) Taking over the goods; and
 - (ii) Receiving the invoice and any other documents specified in this Contract, whichever is later;
 - (b) For goods to be delivered elsewhere, upon shipment and within 30 days of receipt of:
 - (i) The Seller's invoice for the goods;
 - (ii) Copies of the customary shipping documents; and
 - (iii) Any other document specified in this Contract, whichever is later.
2. The Seller shall also deliver the customary shipping documents to the consignee.
3. Unless otherwise authorized by UNIDO, a separate invoice must be submitted for each shipment under this Contract and such invoice must bear the purchase order number appearing on the top right-hand corner of the Purchase Order form.
4. The prices therein may not be increased, except by express written agreement of UNIDO. UNIDO shall not pay any charge for late payments unless expressly agreed to in writing. Time in connection with any cost discounts offered will be computed from the date of receipt by UNIDO of full documentation as specified by this Contract.
5. Payment for any goods pursuant to this Contract shall not be deemed an acceptance of the goods.

Article 5 -Tax exemption

1. Section 7 of the Convention on the Privileges and Immunities of the United Nations and Section 9 of the Convention on the Privileges and Immunities of Specialized Agencies which are applicable to UNIDO by virtue of Article 21 of its Constitution, UNIDO is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize UNIDO's exemption from such taxes, duties or charges, the Seller shall immediately consult with UNIDO to determine a mutually acceptable procedure.
2. Accordingly, the Seller authorizes UNIDO to deduct from the Seller's invoice any amount representing such taxes, duties or charges, unless the Seller has consulted with UNIDO before the payment thereof and UNIDO has, in each instance, specifically authorized the Seller to pay such taxes, duties or charges under protest. In that event, the Seller shall provide UNIDO with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

Article 6 - Warranty and packing

1. The Seller shall provide UNIDO with all manufacturers' warranties, including but not limited to the warranty that the Goods shall be new and free of defects and any right or claim of a third party including rights based on industrial property. Without any limitation of the foregoing, the Seller warrants to UNIDO that the Goods, including their packaging, shall conform to the Contract Documents, and in particular to UNIDO specifications, and shall be fit for the purposes for which such Goods are ordinarily used and for purposes expressly made known to the Seller by UNIDO, and shall be of good quality, free from faults and defects in design, material and workmanship. The Seller also warrants that the Goods are contained or packaged in a manner adequate to protect the Goods. All such warranties shall remain in effect for a period of [one (1) year] after receipt and acceptance of the Goods by UNIDO (the "Warranty Period").

2. If, during the Warranty Period, the Goods or any part thereof purchased under this Contract are found by UNIDO to be defective or not to conform with the Contract Documents, upon written notification to the Seller by UNIDO, the Seller shall, promptly and at its own expense correct all such defects and non-conformities. If the defects and non-conformities cannot be corrected, the Seller shall, at the choice of UNIDO, either replace the defective Goods or promptly reimburse UNIDO.

3. The Seller shall pack the goods with sound materials and with every care, in accordance with the normal commercial standards of export packing for the type of goods specified in this Contract. Such packing materials used must be adequate to safeguard the goods while in transit. The Seller shall be responsible for any damage or loss which can be shown to have resulted from faulty or inadequate packing.

Article 7 - Indemnification

The Seller shall indemnify, hold and save harmless and defend at its own expense UNIDO, its officials, agents, servants and employees from and against all suits, claims, demands and expenses arising out of acts or omissions of the Seller or his employees, agents, or sub-suppliers in the performance of this Contract. This requirement shall extend to claims or liabilities in the nature of workmen's compensation and to claims or liabilities arising out of the alleged infringement of a patent, design, trade-name or trade-mark arising in connection with the goods sold under this Contract.

Article 8 - Specifications

In the case of goods called for on the basis of specifications forming part of this Contract, UNIDO shall have the right to terminate this Contract if the goods do not conform to such specifications.

Article 9 - Examination

1. The duly authorized representatives of UNIDO shall have the right before payment to examine the goods called for under this Contract at the Seller's stores, during manufacture, in the ports or in places of shipment, and the Seller shall provide all facilities for such examination. UNIDO may issue a written waiver of examination at its discretion. Any examination carried out by representatives of UNIDO or any waiver thereof shall not prejudice the implementation of other relevant provisions of this Contract concerning obligations assumed by the Seller, including technical specifications.

2. UNIDO shall have a reasonable time after delivery of the goods to inspect them and to reject and refuse acceptance of goods not conforming to this Contract.

3. Inspection prior to shipment does not relieve the Seller from any of its contractual obligations.

Article 10 - Export licenses

If an export license or any other governmental authorization is required for the goods, it shall be the obligation of the Seller to obtain such license or governmental authorization. In the event of failure to obtain such license or authorization within a reasonable time, UNIDO may declare this Contract avoided.

Article 11 - Force Majeure

1. Force Majeure as used herein shall mean acts of God, laws or regulations, industrial disturbances, acts of the public enemy, civil disturbances, explosions and any other similar event of equivalent force not caused by nor within the control of either party and which neither party is able to overcome. As soon as possible after the occurrence of any event constituting Force Majeure, and if the Seller is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract, the Seller shall give notice and full particulars thereof in writing to UNIDO. In this event, the following provisions shall apply:

(a) The obligations and responsibilities of the Seller under this Contract shall be suspended to the extent of its inability to perform them and for as long as such inability continues.

(b) The term of this Contract shall be extended for a period equal to the period of suspension taking, however, into account any special conditions which may cause the time for completion of the work to be different from the period of suspension.

(c) If the Seller is rendered permanently unable, wholly or in part, by reason of Force Majeure, to perform its obligations and meet its responsibilities under this Contract, UNIDO shall have the right to terminate this Contract on the same terms and conditions as are provided for in paragraph 24, "Termination" except that the period of notice may be seven (7) days instead of thirty (30) days.

For the purpose of the preceding sub-paragraph (c), UNIDO may consider the Seller permanently unable to perform in case of any period of suspension in excess of ninety (90) days. Any such period of ninety (90) days or less shall be deemed temporary inability to perform.

Article 12 - Independent Supplier

The Seller shall have the legal status of an independent Supplier. Any person assigned by the Seller to perform services under this Contract shall remain in the employment of the Seller. Without restricting the generality of the foregoing, UNIDO shall not be liable for any claims and demands, loss, costs, damages, actions, suit or other proceedings, brought or prosecuted, in any manner based upon, occasioned by or attributable to the employment relationship between any person assigned by the Supplier to perform services under this Contract and the Supplier. The Seller and his employees shall conform to all applicable laws, regulations and ordinances promulgated by legally constituted authorities of the Government(s) of the country/countries in which the contract work is to be performed.

Article 13 - Assignment

The Seller shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof or of any of the Seller's rights, claims or obligations under this Contract except with the prior written consent of UNIDO.

Article 14 - Observance of the Law

The Seller shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

Article 15 - Risk of Loss

Notwithstanding anything to the contrary in this Contract, risk of loss, injury or destruction to the Goods shall be borne by the Seller until physical delivery of the goods has been completed in accordance with this Contract.

Article 16 - Bankruptcy

Should the Seller be adjudged bankrupt, or be liquidated or become insolvent, or should the Seller make a general assignment for the benefit of its creditors, or should a receiver be appointed on account of the Seller's insolvency, UNIDO may, without prejudice to any other right or remedy, declare this Contract avoided.

Article 17 - Advertising

Unless authorized in writing by UNIDO, the Seller shall not advertise or otherwise make public the fact that he is furnishing goods or services to UNIDO. The Seller shall not use the name, emblem or official seal of UNIDO or any abbreviation of the names of the United Nations or of UNIDO for advertising or for any other promotional purpose.

Article 18 - Discretion

The Seller is required to exercise utmost discretion in all matters relating to this Contract. Unless required in connection with the performance of this Contract or where specifically authorized by UNIDO, the Seller shall not communicate at any time to any person, Government or authority external to UNIDO any information which has not been made public and which is known to him by reason of his association with UNIDO. The Seller shall not, at any time, use such information to private advantage. These obligations do not lapse upon completion of performance under this Contract or termination of this Contract by UNIDO.

Article 19 - Notice

Any notice given in connection with this Contract shall be in English and shall be deemed to be validly given if sent by registered mail, by fax or by cable to the other Party at the address of either Party set out in the heading of the Purchase Order form.

Article 20 - Validity

The invalidity in whole or in part of any article or paragraph thereof shall not affect the validity of the remainder of such article or paragraph of this Contract.

Article 21 - Staff members not to benefit

The Seller shall not admit any staff member of UNIDO to any direct or indirect benefit arising from this Contract or the award thereof. The Seller agrees that breach of this provision shall constitute a fundamental breach of this Contract.

Article 22 - Seller's failure to perform

If the Seller fails to fulfil its obligations under the terms and conditions of this Contract, UNIDO may, by written notice to the Seller, inform it of the nature of the failure and declare this Contract avoided. Alternatively, UNIDO may fix an additional period of a reasonable length for the performance by the Seller of its obligations. If the Seller has not remedied the failure within such additional period fixed by UNIDO, UNIDO may then, by written notice to the Seller, declare this Contract avoided and cancel this Contract without any liability for termination charges or any other liability of any kind of UNIDO.

If the Contract is declared avoided and if UNIDO, in a reasonable manner and within a reasonable time thereafter, buys goods in replacement, UNIDO may recover from the Seller, as damages, the difference between the price under this Contract and the price in the substitute transaction as well as any other recoverable damages.

Article 23 - Penalty for delay

Subject to Article 11, if the Seller fails to deliver any or all of the goods or perform any of the services within the time period specified in the Contract,

UNIDO may, without prejudice to any other rights and remedies, deduct from the total price stipulated in this Contract an amount of 1% of the price of such goods or unperformed services for each week of delay, up to maximum of 10% of the total price of the Contract.

Article 24 - Termination

1. UNIDO may declare this Contract terminated in whole or in part, and at any time, upon giving thirty (30) days' notice in writing to the Seller.
2. In the event of such termination is not caused by the Contractor's negligence or fault UNIDO's liability shall extent to full payment in respect of goods shipped and/or taken over and/or work already accomplished, and for other necessary final expenses of the Seller, and for the cost of such urgent work as is essential and as the Seller is asked by UNIDO to complete.
3. The Seller shall keep expenses at a minimum and shall not undertake any forward commitment from the date of receipt of UNIDO's notice of termination.

Article 25 - Arbitration

1. The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of, this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the Parties.
2. Any dispute, controversy or claim between the Parties arising out of this Contract or the breach, termination or invalidity thereof, unless settled amicably under the preceding paragraph of this Section, shall be settled by arbitration in accordance with the UNCITRAL Arbitration Rules as at present in force. The parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute. It is understood, however, that the provisions of this paragraph shall not constitute nor imply the waiver by UNIDO of its privileges and immunities. The language to be used in the arbitral proceedings shall be the language of this Contract.

Article 26 - Conflict of interest

The Seller shall, in connection with the performance of this Contract, neither seek nor accept instructions from any authority external to UNIDO. The Seller shall refrain from any action which may adversely affect UNIDO and shall fulfill his commitments with full regard for the interests of UNIDO.

Article 27 - Privileges and immunities

Nothing contained in this Contract shall be deemed a waiver express or implied, of any privilege or immunity that UNIDO may enjoy, whether pursuant to the Convention on the Privileges and Immunities of the United Nations or any other convention or agreement.

Article 28 - Amendments

No modification to this Contract shall be valid unless mutually agreed between the Parties and confirmed by a written amendment signed by their authorized representatives.

Article 29 - Child labor

1. The Contractor represents and warrants that neither him, nor any of his suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.
2. Any breach of this representation and warranty shall entitle UNIDO to terminate this Contract immediately upon notice to the Contractor, at no cost to UNIDO.

Article 30 - Mines

1. The Contractor represents and warrants that neither him, nor any of his suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.
2. Any breach of this representation and warranty shall entitle UNIDO to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNIDO.



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

VIENNA INTERNATIONAL CENTRE

P.O. BOX 300, A-1400 VIENNA, AUSTRIA

TELEPHONE: (+43 1) 260 26-5159

FAX: (+43 1) 260 <insert number>

www.unido.org

unido@unido.org

Date:

Subject: UNIDO Project No.: <insert project number and title>

Dear Mr./Ms ,

I have pleasure in forwarding herewith the original and acknowledgement copy of UNIDO Purchase Order No. ____ for the above-mentioned project.

I should be grateful if you sign the acknowledgement copy of the Purchase Order and return the countersigned acknowledgement copy of the Purchase Order to us, retaining the original of the Purchase Order which is for your own records.

I am looking forward to receiving the above mentioned documents at your earliest convenience.

Yours sincerely,

<Name of the Authorized Official>

< <Unit/Branch Division>

<contractor's address>

Attention: Mr./Ms.